



**300%**

faster processing time

**100%**

legible scans the first time

**24/7**

secure access to digitized documents



## Case Study Summary:

### Challenge:

Meet growing demand to convert large-format documents into secure, easily accessible, high quality digital documents

### Solution:

Contex HD Ultra X 4250 large-format scanner with Nextimage scanning software and control monitor; PaperVision®.com secure cloud information management system

### Results:

Superior quality images available 24/7 from anywhere; faster order processing; lower customer costs and higher margins by eliminating need for costly re-scans to improve image quality

## Secure Access to Large-Format Documents A Big Seller for Scanning Services Provider

With the large-format scanning technology offered by document management services provider Image One, county governments across Florida are making quick work of digitizing and securing their land-use maps, engineering plans and other oversized documents.

“More and more are wanting to get everything scanned and online. COVID-19 put a big twist in everybody’s plans as far as accessibility. They couldn’t get to things because they were back in the filing cabinet at the office that was closed,” says Kevin Corley, Executive Director of Technology Services for Image One.

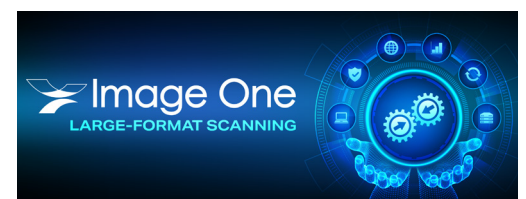
Large-format scanning also is in demand from other government entities and businesses, including Florida’s boat makers. One boat manufacturer went beyond the usual request for digitized designs by asking for its drawings to be scanned into 1:1 templates that building teams can easily access for their work.

Image One delivered.

Image One was founded in 1994 by Joseph Lennon. Today, his children, Kathy Tate and Bill Lennon, own the company with Kathy serving as Chief Operating Officer and Bill serving as Chief Executive Officer. Based in Tampa, FL, the company offers a complete line of document management services and setups to industries of all types across the state.

### The Challenge

Image One has long recognized the value of secure anytime access to large-format digital records, adding the services in the early 2000s. Since then, the company has focused on maximizing advances in the technologies to benefit its customers and



internal operations. When the time came to invest in an additional commercial large-format scanner, Image One looked for a scanner and document management solution that delivered the best in quality, reliability and security at the best value.



"More and more are wanting to get everything scanned and online. COVID-19 put a big twist in everybody's plans as far as accessibility. They couldn't get to things because they were back in the filing cabinet at the office that was closed. PaperVision®.com enables them to have secure access to their documents from anywhere."

- Kevin Corley, Executive Director of Technology Services, Image One

## The Solution

In picking a scanner, Image One chose the HD Ultra X 4250 large-format scanner with Nextimage scanning software manufactured by its longtime supplier Contex. The scanner and scanning software ensure precision quality with easy user controls via a monitor on the scanner or a tablet computer.

For secure storage and anytime access of large-format digital documents, Image One continues to offer services through another longtime partner, Digitech Systems, including the PaperVision®.com cloud information management service. Features include fast keyword search, workflow automation tools and easy integration with other business apps.



## Business Value to Image One

The pairing of Contex hardware and scanning software with the PaperVision suite of information products and services has been a winning combination for digitizing, securing and managing large-format documents, Corley says. "Being able to marry those two on the back end has been huge for us," he said. With Contex, "we've had several models over the years. The image quality, the ergonomics and the ability to navigate is superior," he notes. With PaperVision, "we've incorporated it for decades now," providing customers an easy, effective way to access their records at any time from anywhere.

Today, Image One and its customers are benefiting from even greater speed, quality and security, Corley says.

Benefits of PaperVision.com and Contex to Image One and its customers include:

- Secure access to digitized documents from anywhere at any time using virtually any device, including smartphones and laptops, using PaperVision.com services.
- A 300% increase in processing speed from the technology of 20 years ago with some documents processed in as few as 3 seconds with the Contex HD Ultra X.
- Complete elimination of costly re-scanning of images (previously needed to maximize visual quality) by using the Nextimage scanning software and preview monitor.

Eliminating the need for re-scans has been "the biggest saving feature," Corley says. Previously, an estimated 60% of large-format images needed to be re-scanned (6 times each on average) to achieve the desired image quality and to correct for defects such as fold lines in drawings.

"Being able to adjust the image on the screen, get the quality that we want, get the corners to lighten up, get the middle to darken up and save that without having to re-scan has greatly improved our throughput," Corley says. "On profitability and margins it has helped because it reduces the scan time that is budgeted for each job," he says. In turn, Image One is able to pass along the savings to customers.

At the same time, customers also save with the powerful, cost-effective PaperVision.com that "enables them to have secure access to their documents from anywhere," he says.

Internally, the reliability of the HD Ultra X 4250 allows Image One to process thousands of documents a week. And training is simple. "We put employees on the Contex Scanner within an hour of training," Corley says.

## Conclusion

One of Corley's favorite projects over the years was a request to scan and secure shipping logs from the 13th through 15th centuries for a treasure hunting company. More typical, however, Image One's large-format orders come from government agencies and common everyday businesses.

"The requests for it seem to be greater as more and more customers try to put everything online. ... The necessity and need has grown as opposed to just wanting to have an archive of (paper records)," he says.

To meet those needs, Image One's goal is to keep offering customers the highest-quality technologies at the most cost-effective prices with Contex and PaperVision products playing a key role. "They keep running and we've never had anything but good luck with them," Corley says.

"We put employees on the Contex scanner within an hour of training."

- Kevin Corley, Image One

